

Andrea Galli Chief Executive Officer
Davide Merlini Chief Technical Officer
Cristina Pagani Head Business Unit Switzerland & Austria
Andrea Polli Head Business Unit Italy
Roberto Schürch Head Business Unit International
Aymen Cheikh Mhamed Head Business Unit Middle East, North Africa and Asia (MENAA) / CBDO

Business Units Management

Business Unit — Switzerland & Austria	
Cristina Pagani	Head BU Switzerland & Austria
Werner Kalunder	Head of Northern market area
Markus Berweger	Head of Eastern market area
Stefano Guandalini	Head of Southern market area
Flavio Maccanelli	Head of Western market area
Adrian Fontana	Head of Construction Mgmt
Market area North	
Werner Kalunder	Head of office Zurich
Andreas Egli	Head of office Rapperswil-Jona
Tobias Rössig	Head of office Aarau
Drangu Sehu	Head of office Basel
Market area East	
Markus Berweger	Head of office St.Moritz
Georg Metz	Head of office Chur
Georg Metz	Head of office Ilanz
Market area South	
Fabio De Martino	Head of office Lugano
Simon Züger	Head of office Roveredo
Alessandro Pederzani	Head of office Locarno
Francesco Veronesi	Head of office Visp
Market area West	
Jacques Fournier	Head of office Sion
Guillaume Kühni	Head of office Lausanne
Alexandre Wicht	Head of office Fribourg
Construction Management	
Hannes Obergasser	Head of CM Austria
Claudio Isler	Head of CM North
Matteo Genini	Head of CM South
Hanae Martin	Head of CM West
Giovanni Venini	Head of Sales CM
Austria	
Edgar Leitner	Country Manager

Business Unit — Italy	
Andrea Polli	Head BU Italy
Paolo Fontana	Head of Design
Stefano Torresani	Head of Construction Mgmt
Marco D'Elia	Financial Director
Lomazzo	
Paolo Fontana	Head of office
Milan	
Paolo Fontana	Head of office
Rome	
Claudia Savona	Head of office
Trento	
Marco Meneguzzer	Head of office
Turin	
Stefania Stefanizzi	Head of office
Latina	
Gianluca Albera	Head of office
Brescia	
Andrea Bassi	Head of office
Construction Management	
Stefano Torresani	Head of Construction Mgmt

Business Unit — International	
Roberto Schürch	Head BU International
Barbara Bitetti	Country Manager France
Guido Barbieri	North Europe Area Manager
Elisa Comis	North America Area Manager
Marco Ruggiero	Head of CM International
Pierluigi Nionelli	Head of Business Line Hydropower
Europe	
Norway (Bergen, Oslo)	
Guido Barbieri	Managing Director
France (Paris, Chambéry)	
Barbara Bitetti	Head of office
Israel (Med'in)	
Dan Tzucker	Country Manager
Portugal (Lisbon)	
Luis Cândia	Country Manager
North America	
USA (Washington DC)	
Elisa Comis	Country Manager
Oceania	
Australia (Melbourne, Sydney)	
Sabrina Kost	Country Manager

Business Unit — Latin America (LATAM)	
Andrea Galli	Head BU LATAM
Carlos Costa	Portuguese America Area Manager
Fabio Pellegrini	Spanish America Area Manager
Giovanni Como	Technical Director
Perù (Lima)	
Sergio Aviles	Head of office
Chile (Santiago)	
Pedro Zurita	Head of office
Argentina (Buenos Aires)	
Pierluigi Nionelli	Head of office
Ecuador (Quito)	
Fabio Pellegrini	Representative officer
Bolivia (La Paz)	
Fabio Pellegrini	Representative officer
Brazil (São Paulo)	
Carlos Costa	Country Manager

Business Unit — MENAA	
Aymen Cheikh Mhamed	Head BU MENAA
Serhat Narin	Commercial Director
J.P. Majorcrylic	Operational Director
Philippe Bakhos	Technical Director
Middle East	
UAE (Dubai)	
Hasan Dinc	Head of office
UAE (Abu Dhabi)	
Amjad Almkhalalati	Head of office
KSA (Riyadh)	
Cédric Matykowski	Head of office
North Africa	
Tunisia (Tunis)	
tbd	Head of office
Egypt (Cairo)	
Amr Morsy	Country Manager
Asia	
India (New Delhi)	
Lalit Chaabra	Country Manager
Nepal (Kathmandu)	
Lalit Chaabra	Country Manager
Türkiye (Istanbul, Ankara)	
Emrah Onder	Country Manager

Group Services

CEO	
	Admin
tbd	Resp. Admin
Finance	
Simone Finelli	Head of Finance
HR	
Cristina Pagani	Head of Human Resources
IT	
Alessio Biancato	Head of Information Technology
Innovation	
Fabio De Martino	Head of Innovation
Marketing & Communication	
Luca Cereghetti	Head of Marketing & Communication
Strategy & Business Development	
Aymen Cheikh Mhamed	Chief Business Dev. Officer
CTO	
Sales	
Davide Merlini	CTO / Head of Sales
Quality	
Chiara Davi	Quality Group Coordinator